

**INDUSIND BANK LIMITED**

**Performance Review**

**Q1 FY2009-10**

**Unaudited Quarterly Results**

**June 30, 2009**

## Quarterly Results

The Board of Directors of IndusInd Bank Ltd at their meeting held on July 08 2009, took on record the unaudited quarterly financial results for the first quarter ended June 30, 2009.

### Financial Data & Highlights for the First Quarter ended June 30, 2009:

#### Profit & Loss Account

	Rs. Crs		
	Q1 FY 2009-10	Q1 FY 2008-09	Growth (%)
Gross Interest Income	628.83	518.32	21.32%
Net Interest Income	167.37	92.94	80.08%
<u>Other Income</u>			
Profit on Exchange Transaction	17.38	11.95	45.44%
Recovery from Bad Debts (excl CFD)	0.50	6.29	-92.05%
Others (including Commission, Exchange and Brokerage)	154.87	46.67	231.84%
<b>Total Income</b>	<b>340.12</b>	<b>157.85</b>	<b>115.47%</b>
Operating Costs	165.81	111.98	48.07%
Of which:			
Staff Cost	60.79	37.30	62.98%
Rent, Taxes and Lighting	15.26	9.66	57.97%
Depreciation	10.89	10.63	2.45%
Other Costs	78.87	54.39	45.01%
<b>Total Expenditure</b>	<b>165.81</b>	<b>111.98</b>	<b>48.07%</b>
<b>Operating Profit</b>	<b>174.31</b>	<b>45.87</b>	<b>280.01%</b>
Other Provisions & Contingencies	34.33	15.39	123.07%
Provision for Tax	53.48	11.38	369.95%
<b>Net Profit</b>	<b>86.50</b>	<b>19.10</b>	<b>352.88%</b>
Paid up Equity Capital	355.19	355.19	
<b>EPS (Rs.) (not annualised)</b>	<b>2.44</b>	<b>0.59</b>	<b>313.56%</b>

**Balance Sheet**
**Rs. Crs**

	Q1 FY 2009-10	Q1 FY 2008-09	Growth (%)
<b>Capital &amp; Liabilities</b>			
Capital	355.19	355.19	-
Employees Stock Option Outstanding	1.56	3.68	-
Reserves & Surplus	1,393.61	1,225.71	13.70%
Deposits	21,638.78	18,116.00	19.45%
Borrowings	2,341.31	2,913.35	-19.64%
Other Liabilities & Provisions	2,066.71	1,750.13	18.09%
<b>Total</b>	<b>27,797.16</b>	<b>24,364.06</b>	<b>14.09%</b>
<b>Assets</b>			
Cash & Bank Balance	1,402.35	1,629.54	-13.94%
Balance with Bank and Money at Call & Short Notice	621.83	516.03	20.50%
Investments	7,584.48	7,270.44	4.32%
SLR Investments	5,874.41	6,020.43	-2.43%
Non SLR Investments	1,710.07	1,250.01	36.80%
Advances	16,451.57	13,268.24	23.99%
Fixed Assets	621.30	628.00	-1.07%
Other Assets	1,115.63	1,051.81	6.07%
<b>Total</b>	<b>27,797.16</b>	<b>24,364.06</b>	<b>14.09%</b>
<b>Core Banking (Advances+Deposit)</b>	<b>38,090.35</b>	<b>31,384.24</b>	<b>21.37%</b>

**Analytical Ratios:**

	As on June 30, 2009	As on June 30, 2008	Growth (%)
Networth after minority interest (Rs crs)	1,515.67	1,345.74	12.63%
Book Value per Share (Rs)	42.69	37.91	12.61%
Adjusted Book Value per Share (Rs.) Net of NPAs	38.00	28.89	31.53%
EPS (Rs)	2.44	0.59	313.56%
Gross NPAs (Rs crs)	241.09	431.24	-44.09%
Gross NPAs (%)	1.46%	3.22%	-54.66%
Net NPAs (Rs crs)	166.55	320.08	-47.97%
Net NPAs (%)	1.01%	2.41%	-58.09%
Provision Cover (%)	30.92%	25.78%	19.94%
Annualised Return on Assets (%)	1.27%	0.31%	309.68%
Annualised Return on Networth (%)	22.83	5.68	301.94%
Net Interest Margins (NIM) (%)	2.60%	1.68%	54.76%
Capital Adequacy Ratio (CAR) (%)	12.14%	13.16%	-7.75%
Non-Interest Income/ Total Income (%)	50.79%	41.12%	23.52%
Credit / Deposit (%)	76.03%	73.24%	3.81%
Average Cost of Deposits	7.65%	7.79%	-1.80%
Current Accounts (Rs crs)	2,990.09	1,945.02	53.73%
Savings Accounts (Rs crs)	1,380.81	1,244.64	10.94%
CASA Ratio (%)	20.20%	17.61%	14.71%
<b>Network</b>			
Branches	180	180	-
Onsite and Offsite ATMs	378	352	7.39%
Consumer Finance Division Offices	26	26	-
<b>Total Network</b>	<b>584</b>	<b>558</b>	<b>4.66%</b>
Geographical Locations	147	147	-
State/ Union Territories covered	28	28	-
State Capitals covered	25	25	-
Foreign Locations (Representative offices)	2	2	-
<b>Total Employees</b>	<b>4,500</b>	<b>3,069</b>	<b>46.63%</b>

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**Performance Highlights for the quarter ended June 30, 2009:****General**

- Net Profit at Rs. 86.50 crs for Q1 FY10 shows a growth of 353 % as compared to Rs.19.10 crs in Q1 FY09. This robust improvement in profitability was driven by both Interest and non Interest income, including Core Fee and Money Market earnings.
- Total Revenue up 115% to Rs. 340 crs.
- Net Interest Margin (NIM) for Q1 FY10 was 2.60% as against 1.68% in Q1 FY09.
- Networth of the Bank stands at Rs 1,515.67 crs at the end of the Q1 FY10 as compared to Rs. 1,345.74 crs in Q1 of FY09.
- Core fee and Exchange income (excluding MM income) up by 34% at Rs.94.02 crs.
- Core Banking operations (Advances + Deposits) of the Bank at Rs. 38,090.35 crs have shown a growth of 21.37% in Q1 FY10 on a Y-o-Y basis.
- Capital Adequacy Ratio (CAR) as on June 30, 2009 was 12.14% as against 13.16% as on June 30, 2008. Tier I account for 7.63%.
- Book value per share (face value Rs. 10 each) of the Bank as on June 30, 2009 (ex revaluation reserve) works out to Rs 42.69 as against Rs. 37.91 as on June 30, 2008. The adjusted book value works out to Rs 38.00 as against Rs. 28.89 earlier.

**Advances**

- Net Advances at Rs 16,451.57 crs grew 23.99% Y-o-Y in Q1 FY10.
- Corporate and Commercial Banking Advances stood at Rs 9,119.22 crs in Q1 FY10 as against Rs 5,619.24 crs in Q1 FY09 registering a growth of 62.29% Y-o-Y.
- Consumer Finance Division Advances stood at Rs 7,332.35 crs as compared to Rs.7,649.00 crs in Q1 of FY09..

**NPAs**

- Net NPA continued their downtrend and fell to 1.01% as compared to 2.41% for the previous year. Gross NPAs stand at Rs 241.09 crs (1.46%) in Q1 FY10 while Net NPAs stand at Rs 166.55 crs. This compares with Rs 431.24 crs (3.22%) of Gross NPAs and Rs 320.08 crs of Net NPAs at the end of Q1 FY09.

**Deposits**

- Total Deposits at the end of Q1 FY10 was Rs 21,638.78 crs, as against Rs 18,116.00 crs at the end of Q1 FY09, up 19.45% Y-o-Y.
- CASA Ratio improved to 20.20% in Q1 FY10 against 17.61% in Q1 FY09.
- Current Account Balances at Rs 2,990.09 crs, grew 53.73% Y-o-Y from Rs 1,945.02 crs.
- Savings Account Balances stood at Rs 1,380.81 crs, up 10.94% Y-o-Y from Rs 1,244.64 crs.
- Credit-Deposit (CD) Ratio stood at 76.03% in Q1 FY10 as against 73.24% in Q1 FY09.

**Shareholding Pattern (as on 30<sup>th</sup> June 2009)**

	<b>Category</b>	<b>No. of shares held</b>	<b>% of shareholding</b>
<b>A.</b>	<b>Promoters holding</b>		
<b>1</b>	<b>Promoters</b>		
	a Indian Promoters		
	b Foreign Promoters	90999984	25.63
<b>2</b>	<b>Persons acting in Concert</b>		
	<b>Sub Total</b>	90,999,984	25.63
<b>B.</b>	<b>Non-Promoters Holding</b>		
<b>3</b>	<b>Institutional Investors</b>		
	a Mutual Funds and UTI	6175193	1.74
	b Financial Institutions/ Banks	12199	0.00
	c Insurance Companies	3015182	0.86
	d Foreign Institutional Investors	64899050	18.28
	<b>Sub Total</b>	74,101,624	20.88
<b>4</b>	<b>Others</b>		
	a Bodies Corporate	45224851	12.74
	b Individuals	60601569	17.07
	c Clearing Member	7199323	2.03
	d Non- Executive Directors	2980	0.00
	e Non- Executive Director (Non-resident & Foreign national)	0	0.00
	f Overseas Corporate Bodies	1737719	0.49
	g Non Resident Indians	10449586	2.94
	<b>Sub Total</b>	125,216,028	35.27
<b>C.</b>	<b>Shares held by Custodians and against which depository receipts have been issued.</b>	64682364	18.22
	<b>GRAND TOTAL</b>	355,000,000	100.00

### **About IndusInd Bank Ltd.**

IndusInd Bank Ltd. is one of the new-generation private-sector banks in India which commenced its operations in 1994. The Bank currently has a network of 180 branches, spread over 147 geographical locations in 28 states and union territories across the country. The Bank also has a Representative Office each in Dubai and London.

The Bank is driven by state-of-the-art technology since its inception. It has multi-lateral tie-ups with other banks providing access to more than 18000 ATMs for its customers. It enjoys clearing bank status for both major stock exchanges - BSE and NSE - and three major commodity exchanges in the country – MCX, NCDEX, and NMCE. It also offers DP facilities for stock and commodity segments.

IndusInd Bank has been awarded the highest A1+ rating for its Certificates of Deposits by ICRA and the highest P1+ rating for its FDs by CRISIL, which has also assigned the highest safety ratings to the Bank's Pass through Certificates for securitized assets.

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### **Safe Harbour**

*This document contains certain forward-looking statements based on current expectations of the IndusInd Bank management. Actual results may vary significantly from the forward-looking statements contained in this document due to various risks and uncertainties. These risks and uncertainties include the effect of economic and political conditions in India and outside India, volatility in interest rates and in the securities market, new regulations and Government policies that may impact the businesses of IndusInd Bank as well as its ability to implement the strategy. IndusInd Bank does not undertake to update these statements.*

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